

CHELI & PEACOCK MANAGEMENT LTD

2008 RATES IN US\$

Valid from 2nd January 08 to 1st January 2009

HIGH SEASON :	1st July 08 to 30th Sept 08, 24th Dec 08 to 1st Jan 09
MID SEASON :	2nd Jan 08 to 31st March 08, 1st June 08 to 30th June 08, 1st Oct 08 to 23rd Dec 08
GREEN SEASON :	1st April 08 to 31st May 08

Children under 5 years Free of Charge

RACK RATE

PROPERTY	Per adult sharing per day	Single room per day	Per child sharing aged 5 to 16 per day	Family Tent rate per 4pax (additional pax charged per adult/per child sharing rate) MAX 6 PAX	INCLUDED	EXCLUDED
COTTARS 1920'S Masai Mara						
<u>HIGH SEASON :</u>	710	820	500	2400	Local airstrip transfers Game drives Massage Full board accomodation	<u>Park Fees</u> Adult US\$ 45 Child under 12 US\$ 25
<u>MID SEASON :</u>	640	770	460	2200	Guided Walks Laundry	Champagne & luxury spirits & select wines
<u>GREEN SEASON :</u>	490	570	280	1540	Bush breakfast/ lunch/ dinner	Afternoon departures charged at \$100 per adult and \$60 per child
4 NIGHTS SPECIAL RATE					Soft drinks, beer, house wines & non-luxury spirits	
<u>MID SEASON:</u>	2300	2770	1650	7920	Night game drives	See activity sheet -page 9
<u>GREEN SEASON:</u>	1760	2050	1010	5540		

Cottars 1920'S is **OPEN** all year round

Cottars cheques payable to **NINETEEN TWENTIES SAFARIS LIMITED**

PROPERTY	Per adult sharing per day	Single room per day	Per child sharing aged 5 to 16 per day	INCLUDED	EXCLUDED
RICHARD'S CAMP Masai Mara					
<u>HIGH SEASON:</u>	540	640	400	Local airstrip transfers Game drives Full board accommodation Guided walks Night game drives	<u>Park Fees</u> Adult US\$ 45 (incl. \$5 Massai Community fee) Child under 12 US\$ 25 Masai fee to cultural visit
<u>MID SEASON:</u>	470	570	350	Laundry Bush breakfast / lunch	Champagne & Luxury spirits & select wines Afternoon departures charged at \$100 per adult and \$60 per child
				Soft drinks, beer, house wine & non-luxury spirits	See activity sheet -page 9

Richard's Camp is **CLOSED** in April & May

Richard's Camp cheques payable to **R D ROBERTS LIMITED**

CHELI & PEACOCK MANAGEMENT LTD

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HIGH SEASON :	1st July 08 to 30th Sept 08, 24th Dec 08 to 1st Jan 09
MID SEASON :	2nd Jan 08 to 31st March 08, 1st June 08 to 30th June 08, 1st Oct 08 to 23rd Dec 08
GREEN SEASON :	1st April 08 to 31st May 08

Children under 5 years Free of Charge

RACK RATE

PROPERTY	Per adult sharing per day	Single room per day	Per child sharing aged 5 to 16 per day	Honeymoon suite per day (2 pax)	INCLUDED	EXCLUDED
ELEPHANT PEPPER CAMP Masai Mara					Local airstrip transfers Game drives Full board accommodation Guided Walks Laundry Bush breakfast / lunch / dinner	Park Fee Adult US\$ 45 Child under 12 US\$ 25 Masai fees to cultural visit Champagne & luxury spirits & select wines Afternoon departures charged at \$100 per adult and \$60 per child
HIGH SEASON :	450	570	330	1080		
MID SEASON :	380	480	280	890		
4 NIGHTS SPECIAL RATE						
MID SEASON :	1370	1730	1010	3200	Soft drinks, beer, house wine & non-luxury spirits Night Game drives Fishing	See activity sheet - Page 9

Elephant Pepper Camp is **CLOSED** from 1st April to 31st May & November to the 10th Dec.

Elephant Pepper Camp cheques payable to **ELEPHANT PEPPER CAMP LIMITED**

PROPERTY	Per adult sharing per day	Single room per day	Per child sharing aged 5 to 16 per day	Honeymoon Suite Per day (2pax)	Private house per day (4 pax)	INCLUDED	EXCLUDED
ELSA'S KOPJE Meru National Park						Local airstrip transfers Game Drives Full board accommodation Guided walks Laundry Bush breakfast/ lunch	Park Fees <i>Jan to Apr '08</i> Adult US\$ 40 Child under 18 US\$ 22 <i>May to Dec '08</i> Adult US\$ 50 Child under 18 US\$ 25 KWS activity charge US\$ 15 (for night game drives/walking)
HIGH SEASON	540	640	400	1160	2400		
MID SEASON	470	570	350	1020	2000		
GREEN SEASON	370	400	270	820	1600		
4 NIGHTS SPECIAL RATE						Soft drinks, beers, house wine & non-luxury spirits Night game drives Fishing	Massage Champagne & luxury spirits & select wines Afternoon departures charged at \$100 per adult and \$60 per child See activity sheet page 9
MID SEASON	1690	2050	1260	3600	7200		
GREEN SEASON	1330	1440	970	3000	5760		

Elsa's Kopje **OPEN** all year around

Elsa's Kopje cheques payable to **ELSA'S KOPJE LIMITED**

CHELI & PEACOCK MANAGEMENT LTD

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HIGH SEASON :	1st Jul 08 to 30th Sept 08, 24th Dec 08 to 1st Jan 09
MID SEASON :	2nd Jan 08 to 31st March 08, 1st June 08 to 30th June 08, 1st Oct 08 to 23rd Dec 08
GREEN SEASON :	1st April 08 to 31st May 08

Children under 5 years Free of Charge							
RACK RATE							
PROPERTY	Per adult sharing per day	Single room per day	Per child sharing aged 5 to 16 per day	Loisaba House per day	Loisaba Cottage rate per 4pax (additional pax charged per adult/per child sharing rate) MAX 6 PAX	INCLUDED	EXCLUDED
LOISABA Laikipia Loisaba Lodge, Koiya & Kiboko Starbeds, Loisaba house and Loisaba Cottage						Local airstrip transfers	
						Game drives	Conservation Fee
						Full board accommodation	Adult US\$ 60
						Soft drinks, beer, house wine & non-luxury spirits	Child under 16 US\$ 30
HIGH SEASON:	560	640	400	2980	2000	Horse & camel rides	Spa
MID SEASON:	490	570	350	2770	1880	Laundry	Champagne & luxury spirits & select wines
GREEN SEASON:	400	480	270	2770	1880	Bush breakfast / lunch / dinner	Quad bikes
						Bush walks	Afternoon departures charged at \$100 per adult and \$60 per child
						Night game drives	
						Fishing	
						River canoeing - Seasonal	See activity sheet Page 9
4 NIGHTS SPECIAL RATE						Mountain bike rides	
MID SEASON:	1760	2050	1260	N/A	6770	Tennis / croquet / bocce	
GREEN SEASON:	1440	1728	970	N/A	6770	Cultural Visits	
Loisaba Wilderness CLOSED May							
Loisaba cheques payable to ORYX LIMITED							

CHELI & PEACOCK MANAGEMENT LTD

2008 RATES IN US\$

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HIGH SEASON :	<i>1st Jul 08 to 30th Sept 08, 24th Dec 08 to 1st Jan 09</i>
MID SEASON :	<i>2nd Jan 08 to 31st March 08, 1st June 08 to 30th June 08, 1st Oct 08 to 23rd Dec 08</i>
GREEN SEASON :	<i>1st April 08 to 31st May 08</i>

Children under 5 years Free of Charge

RACK RATE

PROPERTY	Per adult sharing per day	Single room per day	Per child sharing aged 5 to 16 per day	INCLUDED	EXCLUDED	
SARUNI Cottages Masai Mara				Local airstrip transfers Game drives Full board accommodation Guided Walks 1 complimentary massage per cottage Laundry Bush breakfast lunch / dinner Soft drinks, beer, house wine & non-luxury spirits Night game drives	Park Fees Adult US\$ 45 (incl. \$5 Maasai Community fee) Child under 12 US\$ 25 Beauty treatment at 'Maasai well being space' spa Champagne & luxury spirits & select wines Maasai fee to cultural visit Afternoon departures charged at \$100 per adult and \$60 per child See activity sheet page 9	
	HIGH SEASON:	540	640			400
	MID SEASON:	470	570			350
	GREEN SEASON:	370	400			270
4 NIGHTS SPECIAL RATE						
MID SEASON:	1690	2050	1260			
GREEN SEASON:	1330	1440	970			
SARUNI Campi Ya Tembo - Fly camp Masai Mara				Walking safaris with specialized guides Special courses in bush skills, animal tracking and guiding Elephant tracking and watching Night game drives with spot light Sundowners Bush breakfast, lunch / dinner Soft drinks, beer, house wine & non-luxury spirits Local airstrip transfers	Same as the above	
	HIGH SEASON:	450	570			330
	MID SEASON:	380	480			280
	GREEN SEASON:	320	400			230
4 NIGHTS SPECIAL RATE						
MID SEASON:	1370	1730	1010			
GREEN SEASON:	1150	1440	830			

Saruni is **OPEN** all year round

Saruni cheques payable to **OLD BOMA LIMITED**

CHELI & PEACOCK MANAGEMENT LTD

2008 RATES IN US\$

Valid from 2nd January 08 to 1st January 2009

HIGH SEASON :	<i>1st Jul 08 to 30th Sept 08, 24th Dec 08 to 1st Jan 09</i>
MID SEASON :	<i>2nd Jan 08 to 31st March 08, 1st June 08 to 30th June 08, 1st Oct 08 to 23rd Dec 08</i>
GREEN SEASON :	<i>1st April 08 to 31st May 08</i>

Children under 5 years Free of Charge

RACK RATE

PROPERTY	Per adult sharing per day	Single room per day	Per child sharing aged 5 to 16 per day	Eagle Cottage per day (4pax)	INCLUDED	EXCLUDED
SABUK LODGE & FLY CAMP Laikipia					Local airstrip transfers Game drives Full board accommodation Guided Walks Camel Rides Laundry Bush Breakfast / lunch Soft drinks, beer, house wine & non-luxury spirits Cultural visits Fishing & river tubing (seasonal) Night game drives	Conservation Fee Adult US\$ 60 Child under 16 US\$ 30 Champagne & luxury spirits & select wines Afternoon departures charged at \$100 per adult and \$60 per child See activity sheet - page 9
HIGH SEASON:	540	640	400	2400		
MID SEASON:	470	570	350	2000		
GREEN SEASON:	370	400	270	1600		
4 NIGHTS SPECIAL RATE						
MID SEASON:	1690	2050	1260	7200		
GREEN SEASON:	1330	1440	970	5760		

Sabuk is **CLOSED** From 15th of April to 31st May

Sabuk cheques payable to **SUGUROI LIMITED**

PROPERTY	Per adult sharing per day	Single room per day	Per child sharing aged 5 to 16 per day	INCLUDED	EXCLUDED
JOY'S CAMP Shaba National Reserve				Local airstrip transfers Game drives Full board accommodation Guided walks Laundry Bush breakfast / lunch Soft drinks, beer, house wine & non-luxury spirits	Park Fees Adult US\$ 40 Child US\$ 20 Champagne & luxury spirits & select wines Afternoon departures charged at \$100 per adult and \$60 per child See activity sheet - page 9
HIGH SEASON:	540	640	400		
MID SEASON:	470	570	350		
GREEN SEASON:	370	400	270		
4 NIGHTS SPECIAL RATE					
MID SEASON:	1690	2050	1260		
GREEN SEASON:	1330	1440	970		

Joy's Camp is **CLOSED** in May

Joy's Camp cheques payable to **JOY'S CAMP LIMITED**

CHELI & PEACOCK MANAGEMENT LTD

2008 RATES IN US\$

Valid from 2nd January 08 to 1st January 2009

HIGH SEASON :	<i>1st Jul 08 to 30th Sept 08, 24th Dec 08 to 1st Jan 09</i>
MID SEASON :	<i>2nd Jan 08 to 31st March 08, 1st June 08 to 30th June 08, 1st Oct 08 to 23rd Dec 08</i>
GREEN SEASON :	<i>1st April 08 to 31st May 08</i>

Children under 5 years Free of Charge

RACK RATE

PROPERTY	Per adult sharing per day	Single room per day	Per child sharing aged 5 to 16 per day	Family Tent rate per 4pax (additional pax charged per adult/per child sharing rate) MAX 5 PAX	INCLUDED	EXCLUDED
TORTILIS CAMP Amboseli National Park PACKAGE					Local airstrip transfers Game drives Full board accommodation Guided walks Laundry Bush breakfast Soft drinks, beer, house wine & non-luxury spirits Transfer for cultural visits	Park Fees <i>Jan to Apr '08</i> Adult US\$ 40 Child under 18 US\$ 20 <i>May to Dec '08</i> Adult US\$ 60 Child under 18 US\$ 30 Concession Area Community Fee Adult US\$ 20 Masai fee to cultural visit Champagne & Luxury spirits & Select wines See activity sheet page 9
HIGH SEASON :	440	530	330	2300		
MID SEASON :	380	480	290	1900		
GREEN SEASON :	310	410	230	1500		
TORTILIS CAMP Amboseli National Park NON - PACKAGE					Full board accommodation Soft drinks, beer, house wine & non-luxury spirits	Park Fees <i>Jan to Apr '08</i> Adult US\$ 40 Child under 18 US\$ 20 <i>May to Dec '08</i> Adult US\$ 60 Child under 18 US\$ 30 Champagne & Luxury spirits & Select wines Game drives Guided Walks Transfers Bush breakfast Laundry See Activity sheet page 9
HIGH SEASON :	370	470	280	1900		
MID SEASON :	290	380	210	1500		
GREEN SEASON :	210	300	150	1100		

Tortilis **OPEN** all year around

Tortilis cheques payable to **TORTILIS CAMP LTD**

CHELI & PEACOCK MANAGEMENT LTD

2008 RATES IN US\$

Valid from 4th January 08 to 03rd of January 09

HIGH SEASON : 1st Aug '08 to 30th Sept '08 & 21st Dec '08 to 3rd Jan '09

MID SEASON : 4th Jan '08 - 14th April '08, 15th July '08 to 31st July '08 & 1st Oct '08 to 20th Dec '08

Easter supplement US\$ 40 per person per day from Good Friday to Easter Monday inclusive

Children under 5 years Free of Charge					
RACK RATES					
PROPERTY	Per adult sharing per day	Single room per day	Per child sharing aged 5 to 16 per day	INCLUDED	EXCLUDED
MANDA BAY Lamu <i>Beach Front Rooms</i>	HIGH SEASON :	550	650	N/A	Sundowner cruises on the dhow Kayaking Windsurfing Sailing Local airstrip transfers Bird walks / drives Full board accommodation Laundry Soft drinks, beer, house wine & non-luxury spirits
	MID SEASON :	490	550	N/A	
<i>Sea View Rooms</i>	HIGH SEASON :	530	580	390	Dhow Charters Deep sea fishing & creek fishing Motorised water sports Snorkelling Scuba diving Archaeological site visits, gratuities & anything of personal nature Boat trips Spa Treatments Guide fees - Lamu, museum entrance fee & snorkelling conservation Fee Champagne & luxury spirits & select wines See Manda activity sheet -page 8
	MID SEASON :	470	530	380	
Manda Bay is CLOSED from the 15th April to the 14th July					
Manda Bay Cheques are payable to MANDA CONSERVATION & SAFARIS					

NB: Manda Bay have 11 Beach Front rooms and 5 Sea view rooms.

1. Children aged between 5 and 16 and sharing a room with adults in the Beach Front rooms will be charged per child sharing rate
2. Children booking the Beach front rooms (not sharing with adults) will be charged the adult rate.

MANDA BAY ACTIVITIES RATES 2008

Valid from 4th January 08 to 3rd January 2009

ACTIVITY	Rate US \$
<u>WATER SPORTS BOAT FEES</u>	
Water Skiing	\$65 per 1/2 hour \$20 Per round
Banana rides	\$65 per 1/2 hour
Tubeing	\$65 per 1/2 hour
Sailing / Windsurfing (Instruction Only)	\$40 per hour
Snorkelling	\$20 per head
<u>MOTORISED BOAT FEES</u>	
Transfers To Lamu	\$80
Transfers To Kiwayu	\$300
Transfers To Kipungani	\$150
Trip to Takwe ruins	\$85 + Museum Fee
All day Trip to Kiwayu	\$500
<u>FISHING</u>	
1/2 Day Deep sea fishing	\$600 (upto 6hrs)
Full Day Deep sea fishing	\$900 (upto 10 hrs)
Overnight	\$1200 (5 p.m to 6 a.m)
Fishing (Skiff)	\$60 per hour
<u>DHOW SAFARIS</u>	
Small Dhow trip - Watermelon	\$154
Lunch & Dhow Trip -Mirfat	\$65 per head
1/2 day Charter - Utamaduni	\$600
Full day Charter - Utamaduni	\$880
Overnight Charter (max 8 pax) - Tositiri	Quote available upon request
<u>MISCELLANEOUS</u>	
Massage	\$65
Extra Lunches	\$35
<u>AIR CHARTERS & SCENIC FLIGHTS</u>	
CESSNA 206 (5 SEATS), PIPER SARATOGA (5 SEATS)	
Scenic flights	\$500 per hour + landing fees
Private Charter	quote available upon request
<u>MUSEUM / GUIDE FEES (Subject to change)</u>	
Museum	\$7
Guide fees	\$14

In the event of an increase in taxes, levies or any statutory charges, or any input costs, we reserve the right to make amendments to the rates accordingly

CHELI & PEACOCK NON-RESIDENT / RESIDENT ACTIVITIES RATES

Valid from 2nd Januaru 08 to 1st January 2009

Loisaba Lodge- Tortilis Camp - Cottars 1920 - Elsa's Kopje - Sabuk - Elephant Pepper Camp -
Richard's Camp - Saruni - Joys camp

ACTIVITY	PACKAGE	NON-PACKAGE
	US \$	US \$
Extra breakfast per person	20	20
Extra lunch / dinner per person	30	30
Bush breakfast per person	-	35
Lunch box (extra) per person	20	20
Single air-strip transfer per vehicle	-	60
Nature walk/ sundowner (excluding drinks) per person	-	25
Village visit - LOISABA -per person	-	15
One game drive per person	-	40
Exclusive use of vehicle per day	300	380
Night game drive per vehicle	-	150
Transfer to / from Tortilis TO Namanga / OIdonyo Wuas -per vehicle	250	250
Transfer to / from Elsa's TO Nanyuki - per vehicle	300	300
Transfer to / from Talek gate per vehicle	150	150
Transfer to / from Cottars TO Musiara -per vehicle	300	300
Transfer to / from Cottars TO Keekorok - per vehicle	-	150
Transfer to / from Saruni or Richard's Camp TO Governors, Kichwa Tembo, Olanana Camp, Rekeru or Mara Intrepids -per vehicle	200	200
Transfer to / from Saruni TO Kicheche or Richards Camp -per vehicle	100	100
Transfer to/ from Joys Camp To Samburu per vehicle (subject to availability)	150	150
Transfer to/ from Loisaba To Nanyuki per vehicle (subject to availability)	350	350
Village Dance when available - LOISABA - per group size	-	120
Mountain Bike -LOISABA	-	15
Rafting -LOISABA	-	30
Quad Bike - LOISABA - Per hour	100	100
Horse riding / Camel walk at LOISABA & SABUK	-	40
Driver's / Ayah's accomodation (FULL-BOARD)	10	10
Use of resident guide per game drive in own vehicle	-	25

Notes:

1. Some activities like Rafting/mountain bike/ Village Visits at **Loisaba** may attract a fee for half day use of vehicle for clients on Non-package
2. Clients are required to check out of the tents/ rooms at 1000hrs



CHELI & PEACOCK

Booking Procedure and Conditions – For Agents

- a) **Check availability:** Either
- i. Check availability on-line by visiting this site: www.chelipeacock.us.resrequest.com; or
 - ii. Call our offices on 603090, 603091, 604053, 604054
- b) Once you have checked availability you may **book provisionally** via email to the following reservation consultants:
- i. carley@chelipeacock.co.ke -for Loisaba, Sabuk, Elsa's and Joy's Camp
 - ii. purity@chelipeacock.co.ke - For Tortilis and Manda Bay
 - iii. reservations@chelipeacock.co.ke (Respah) – For Elephant Pepper Camp, Saruni, Cottars and Richards Camp

Once a booking has been booked provisionally an email will be sent to you with the details of the booking along with an expiry date (normally one week from booking date). You are required to **confirm the booking prior to the expiry date**. In case you require more time to confirm the booking, the expiry date will be extended subject to availability.

- c) **Confirming the booking:** A booking will only be confirmed upon receipt of a **booking voucher** from the tour operator. Please ensure the booking voucher contains the following information:
- i. Property you wish to book (Specify if Family tent, House, cottage, Beach front cottages – Manda, etc.
 - ii. Date and time of arrival and departure
 - iii. Number of pax. and room requirements (Double/twin/single/triple)
 - iv. Names of clients and ages of any children in the group.
 - v. Any special requirements
 - vi. If booking residents –please clearly indicate this on the voucher and attach proof of residency.

Once a voucher is received and your booking confirmed the voucher will be stamped 'CONFIRMED' and copy faxed and returned to you. Please ensure that you have a stamped copy of the voucher to ensure we have received the voucher and the rooms are booked /waitlisted. Any further amendments or cancellations will be required in form of vouchers stamped 'confirmed / cancelled' by Cheli and Peacock.

d) **100% confirmation and Payment:**

- i. A confirmation voucher (reservations Summary) will be issued only on receipt of 100% payment of booking. Cheli & Peacock management Ltd. may at its discretion not honor a booking if payment has not been received **within 2 weeks** from booking date.
- ii. Correct payment details for cheque payments are detailed for each property beneath property rates.
- iii. Credit facilities need to be applied for separately and are strictly 30 days.

Please ensure that the clients have the Confirmation voucher (reservations Summary), as they are required to present the voucher at the reception of the camp / lodge on arrival.

e) **Cancellation and reduction in numbers policy (not applicable for agents on credit):**

- i. Between 60 & 36 days, 20% of the total costs will be charged (except premium season).
- ii. Between 35 & 20 days, 50% of the total cost will be charged.
- iii. Between 19 days & a No Show, **100% of the total costs will be charged**
- iv. During Premium Season a non-refundable **30%** deposit must be made to confirm booking and balance 35 days prior to arrival unless special arrangements have been made with C&P Management Ltd.

f) **Smart Cards and Park Tickets**

Please ensure that at Tortilis – Amboseli, clients are required to go with a Smart Card. Clients who do not have a smart card on arrival at the airstrip will be charged a 30% surcharge. Similarly at Elsa's and Joy's Camp you are required to ensure that the clients have the Park tickets.

Park / Conservation fee – is normally invoiced along with the accommodation for: Loisaba, Sabuk, Saruni Camp, Cottars, Elephant Pepper Camp, Richards Camp. For Elsa's, Tortilis and Joys Camp – park fees can be purchased with accommodation but No credit will be given for the park fees.

g) **Check-out Times**

The standard Check-out time at all the properties is 10:00 a.m, regardless of the time of arrival. For example – If a clients arrives at 2.00 in the afternoon he / she will be required to check out of the room at 10.00 in the morning.

All departures after 12.00 (with an exception of Mombasa Air clients) will be charged at \$100 per adult and \$60 per child. This will include Lunch if required.

NB: Late check-out surcharge (as above) not applicable for Tortilis Camp & Manda Bay.

h) **Triples for Adults**

Triples for adults will not be accepted at:

- Tortilis Camp (Amboseli)
- Elephant Pepper camp (Mara)
- Elsa's Kopje (Meru)
- Richards Camp (Mara)
- Saruni – Campi Ya Tembo (Mara)
- Loisaba – (Laikipia)

i) **Minimum Stays**

Please note that one night bookings will not be accepted at any of our properties. Elephant Pepper camp require a minimum of 3 nights booking.